

**The Business of Freelancing**  
*or*  
**Time Is Money: Getting the Biggest Bang for Your Buck**  
***Selected Resources***

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***Be a Pro: Business Practices, Rates, Home Offices, Tax Issues,  
Copyright and Legal Issues, Equipment, Work Strategies***

- *The ASJA Guide to Freelance Writing*
- *Get a Freelance Life: MediaBistro.com's Insider Guide to Freelance Writing*
- *Kirsch's Guide to the Book Contract*
- *Legal Handbook for Photographers: The Rights and Liabilities of Making Images*
- *National Writers Union Freelance Writer's Guide*
- *Photographer's Market Guide to Building Your Photography Business*
- *Pricing Photography: The Complete Guide to Assignment & Stock Prices*
- *The Renegade Writer*
- *Starting Your Career as a Freelance Photographer: The Complete Marketing, Business, and Legal Guide*
- *Writer's Market*
- *Writer's Digest Handbook of Making Money Freelance Writing*
- *Writer's Digest* magazine
- *Writing for the Corporate Market: How to Make Big Money Freelancing for Business*

***Sell Yourself: Markets and Gigs***

- *American Directory of Writer's Guidelines*
- *Literary Market Place*
- Journalism Jobs ([www.journalismjobs.com](http://www.journalismjobs.com))
- Media Bistro ([www.mediabistro.com](http://www.mediabistro.com))
- *Photographer's Market*
- *Writer's Market*

***The Well: Organizations, Associations, Online Communities***

- Advertising Photographers of America ([www.apanational.com](http://www.apanational.com))
- American Society of Journalists and Authors ([www.asja.org](http://www.asja.org))
- American Society of Media Photographers ([www.asmp.org](http://www.asmp.org))
- Authors Guild ([www.authorsguild.org](http://www.authorsguild.org))
- Editorial Freelancers Association ([www.the-efa.org](http://www.the-efa.org))
- Equine Photographers' Network ([www.equinephotographers.net](http://www.equinephotographers.net))
- International Alliance of Equestrian Journalists ([www.equijournalists.com](http://www.equijournalists.com))
- Media Bistro ([www.mediabistro.com](http://www.mediabistro.com))
- National Writers Union ([www.nwu.org](http://www.nwu.org))
- Professional Photographers of America ([www.ppa.com](http://www.ppa.com))
- Society of Professional Journalists ([www.spj.org](http://www.spj.org))